

Donor Inventory for Ethiopia

for Private Sector Development & Trade

Compiled by:

The USAID WTO Accession Plus Project

April 2010

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Abbreviations and Acronyms Used

AACSA	Addis Ababa Chamber of Commerce and Sectoral Associations
ACP	African, Caribbean, and Pacific Group of States
AGOA	African Growth and Opportunity Act – Ethiopia
ARD	Associates for Rural Development
BDS	Business Development Services
BMO	Business Membership Organization
BOAM	Business Organizations and their Access to Markets
CGAP	Consultative Group to Assist the Poor
CIDA	Canadian International Development Agency
CIM	Center for International Migration (Germany)
COMESA	Common Market for Eastern and Southern Africa
DAAD	German Academic Exchange Service
DAG	Donors Assistance Group
DCA	Development Credit Authority
DECSI	Debit Credit and Savings Institution
DED	German Development Service
DPPC	Disaster Preparedness and Prevention Commission
EC	European Commission
ECCSA	Ethiopian Chamber of Commerce and Sectoral Associations
EDD	Ethiopia Dairy Development
EDF	European Development Fund
EGC	Economic Growth Corridors
ELTAP	Ethiopia Land Tenure and Administration Program
ELTAP	Ethiopia Land Tenure and Administration Program
EPA	Economy Partnership Agreements
EPD	Ministry of Trade Export Promotion Department
EU	European Union
FAO	Food and Agriculture Organization
FDI	foreign direct investment
FeMSEDA	Federal Micro and Small Enterprises Development Agency

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

GOE	Government of Ethiopia
GTZ	German Agency for Technical Cooperation
IDC	Industrial Development Corporation
IF/DTIS	Integrated Framework, Diagnostic Trade Integration Study
IGAD	Inter-Governmental Authority on Development
ILD	Institute for Liberty and Development
IMF	International Monetary Fund
ITC	International Trade Center
KfW	German Financial Cooperation
LLPTI	Leather and Leather Products Technology Institute
MFI	Microfinance Institution
MoARD	Ministry of Agriculture and Rural Development
MoCB	Ministry of Capacity Building
MoE	Ministry of Education
MoFED	Ministry of Finance and Economic Development
MoJ	Ministry of Justice
MOTI	Ministry of Trade and Industry
MSME	Micro, Small, and Medium Enterprises
NAAB	National Accounting and Auditing Board
NBE	National Bank of Ethiopia
NDTPF	National Development Trade Policy Forum
OCSSCO	Oromia Credit and Savings Share Company
OFAG	Office of the Federal Auditor General
PACT	African Capacity for Trade
PASDEP	Plan for Accelerated and Sustained Development to End Poverty
PCO	Project Coordination Office
PEACE	Poverty Eradication and Community Empowerment Share Company
PM	Ethiopian Prime Minister
PPD	Public Private Dialogue
PPP	Public Private Partnership
PSD	Private Sector Development
REST	Relief Society of Tigray
SIDA	Swedish International Development Cooperation Agency
SME	Small and Medium Enterprise
SNNP	Southern Nations, Nationalities, and People's Region

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

SNV	Netherlands Development Organization
TCB	Trade Capacity Building
TIO	Technical Intervention Office
TIRAT	Transparency International
TLIDC	Textile and Leather Industry Development Center
UNCTAD	United Nations Conference on Trade and Development
UNDP	United Nations Development Program
UNIDO	United Nations Industrial Development Organization
USAID	United States Agency for International Development
VEGA	Volunteers for Economic Growth Alliance
WTO	World Trade Organization

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Introduction

This document is a comprehensive survey of donor-funded projects relating to private sector development and trade. This survey can be used to identify synergies and redundancies across the donor community seeking to reduce poverty through private sector and trade development as well as law and policy reform. Some donor projects may not outwardly appear to be directly related to private sector development, however many of the projects included have indirect effects on private sector development and reform. The information contained in this document was compiled from information provided by members of the DAG Private Sector Development and Trade thematic working group. The document is organized in order of when each project's current funding is set to end.

Table of Contents

I.	Projects ending in 2010	p. 6
II.	Projects ending in 2011	p. 11
III.	Projects ending in 2012	p. 15
IV.	Projects ending in 2013	p. 17
V.	Projects ending in 2015	p. 22

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Projects with funding until 2010

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
1	Cooperation in the Judicial Field	French Embassy	Judicial System, Legal Training, Law Schools	Support for the improvement of performance in the judicial system	<ol style="list-style-type: none"> 1. Improve the performance of the judicial system 2. Consolidate the rule of law 3. Improved the performance of the center for training magistrates, attorneys, and other legal professionals in the judicial system 4. Create better working relations between the police, the prosecutor's office, and courts 5. Create an integrated court case processing system 	French Embassy	June 2007 - May 2010	EUR 1.5 million	
2	Private Sector Development (PSD) Hub Program	SIDA	<ol style="list-style-type: none"> 1. Trade & Regional Integration 2. Financial Services 3. Legal & Judicial Framework 4. Economic Governance 5. BMO Support 	<ol style="list-style-type: none"> 1. Be a strategic tool of the private business community to the development and modernization of institutions and remove the obstacles to creation of a market economy, so as to improve the environment for business, investment and trade and enhance the conditions for safe business 2. Help strengthen the voice of the business community in the public private dialogue 	<ol style="list-style-type: none"> 1. Company Register Modernization Project 2. Accounting and Auditing Standardization 3. Finalization of the Commercial Code Revision: Support to MoJ 4. Corporate Governance 5. Institutionalization of International Trade Matters in the Ethiopian Chamber System 6. Capacity Building of Business Membership Organization 	AACCSA / MoTI, NAAB, MoJ, ECCSA	<p>2004-2007</p> <p>2008-2010</p>	<p>USD 2.8 million for Start-up Phase.</p> <p>USD 4 million for Consolidation Phase</p>	Mostly Federal, Some Regional

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
3	Trade Capacity Building (TCB) Program	EC Delegation	Trade and Regional Integration	<ol style="list-style-type: none"> 1. Contribute to the overall objectives of PASDEP and the implementation of the IF/DTIS Action Plan 2. Develop the capacity of Ethiopia's public and non-state sectors in trade policy formulation, analysis of trade issues, EPA negotiations/regional integration and WTO accession 	<ol style="list-style-type: none"> 1. Establish a TCB Unit within the Ministry of Trade & Industry 2. In-service training on trade and trade-related topics (IF/DTIS) 3. Select and place trainees in academic institutions 4. Assist the NDTPF through provision of secretariat services 5. Assist with implementation of the Roadmap for WTO accession 	MoTI	2007 - 2010	EUR 5 million	
4	Ethiopia Dairy Development Project (EDD)	USAID	Value Chains	Develop a market-driven, private sector-led Ethiopian dairy industry built on private investment that generates employment and income for smallholder families.	<ol style="list-style-type: none"> 1. Adopt a value chain approach 2. Use a market-based approach to delivery of services (extension, artificial insemination, animal health services, product delivery, marketing, etc.) that includes consideration of both the supply and the demand side of the provision of these business services 3. Implement activities that will assist Ethiopian smallholder dairy organizations and dairy business services and input suppliers to develop into business-oriented and business-based, sustainable organizations 4. Assist milk processors to improve their business and expand their markets, thus increasing the demand for raw milk 5. Proactively promote environmental conservation in all relevant activities, trainings, etc. 6. Accrue maximum gender benefits to both men and women 	Land O'Lakes	October 2005 - August 2010	USD 5 million	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
5	Support to Business Organizations and their Access to Markets (BOAM)	Royal Netherlands Embassy	Value Chains/Public Private Partnership	<ol style="list-style-type: none"> Contribute significantly to more efficient agricultural value chains by supporting private sector actors Improve the efficiency and effectiveness of farmers' organizations in agricultural marketing 	<ol style="list-style-type: none"> Identify and analyze agricultural value chains (milk and milk products, honey and beeswax, edible oils and oilseeds, pineapple) jointly with all relevant actors Ensure that vital BDS services in selected agricultural value chains are delivered in a sustainable manner Strengthen capacity of public and private service providers Support research and development in order to find out innovative solutions and keep abreast with good practices in other parts of the world Facilitate the public-private dialogue platforms in order to identify policy and regulator constraints in the selected value chains 	SNV Ethiopia / MoTI, MoARD	2005-2010	EUR 6.9 million	Beninsanguhl Gumuz, Amhara, Tigray, Oromia, SNNPR
6	Chamber Partnership Project ECCSA-HWK	German Federal Ministry for Economic Cooperation and Development (BMZ) via SEQUA (Partner of the German Economy)	BMO Promotion	The national system of BMO's is increasingly accepted, self-sustainable, professional and service oriented (project goal)	Institution/organization building and HRD for ECCSA and its members (with a specific focus on BMO's in the regions), capacity building for improved, SME-oriented services in the area of business advocacy, business information brochures, technical and managerial upgrading.	ECCSA and up to 7 Regional Chambers of Commerce and Sectoral Association together with HWK (=Handwerkskammer=Chambers of skilled Crafts of the Rhein Main area in Germany)	2003-2010	EUR 400.000 for local spending alone	
7	USAID Doha Project for WTO Accession / USAID Accession Plus: The WTO Accession Project	USAID	Legal and Judicial Framework, Trade and Regional Integration	Advance WTO-related and other commercial, legal, institutional and trade reforms to help Ethiopia capitalize on WTO accession as a catalyst for growth	<ol style="list-style-type: none"> Strengthen communication and coordination among donors, international trade-related organizations, GoE institutions, the private sector and other key stakeholders to advance trade-related commercial reform Revision of legal and regulatory regime in harmony with WTO and trade-related commercial and regulatory reform agenda Enhance capacity in institutions responsible for implementation, maintenance and expansion of trade-related commercial and regulatory reform agenda Improve understanding and support for WTO membership and trade-related commercial and regulatory reform agenda Improve understand of and enhance participation in regional trade 	Booz Allen Hamilton	November 2007 – September 2010	USD 2.3 million	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
8	Support to Ethiopian Economic Association	Royal Netherlands Embassy	Economic Governance	Core Support	Core Support		2006 – 2010	EUR 500,000	
9	Development of Corporate Governance In Ethiopia	SIDA	Economic Governance; Enabling environment for business, investment and trade.	<ol style="list-style-type: none"> 1. Create a comprehensive framework for corporate governance in Ethiopia with the inclusion of legal and formal elements by MoTI, MoJ and OFAG 2. Mobilize broad support for Corporate Governance within the government, the business community and the civil society by awareness creation, publicity and training 3. Create understanding, commitment and adherence to good corporate governance standards in leading Ethiopian business corporations 	<ol style="list-style-type: none"> 1. Identify and organize key drivers in Ethiopian Corporate Governance among top business and business-related leaders in public and private sectors 2. Formulate and implement a project to develop an Ethiopian code of corporate governance 3. Guide awareness creation and information 4. Initiate steps for the institutionalization of corporate governance in Ethiopia and networking with its international sister organizations 	Facilitated by Addis Ababa Chamber of Commerce and Sectoral Associations, AACCSA	2008-2010	USD 2 million	
10	Piloting Linkages between safety Nets and Financial services	Development Cooperation Office of the Italian Embassy, USAID, CGAP	Microfinance	Link the beneficiaries to market-led livelihood options and financial services and help them to graduate into permanent food security.	<ol style="list-style-type: none"> 1. Asset transfer 2. Livelihood diversification 3. Linking the poor to markets 4. Provision of food aid 5. Creation of income generating activities 6. Establishment of financial services 	REST, DECSI / MoFED Regional Office	2008-2010	USD 200,000 (Italian contribution)	Tigray (Wukro Woreda)
11	Sanitary and Phytosanitary Standards and Livestock and Meat Marketing Project	USAID	Value Chains	Provide comprehensive support package to improve Ethiopia's animal health and phytosanitary systems, introduce and adapt modern processing technology in meat industries, identify major policy issues which discourage private sector involvement and provide alternative policy options to promote the sector	<ol style="list-style-type: none"> 1. Improve capacity of Ethiopian veterinary services to undertake sanitary and phytosanitary standards related activities in support of increased livestock and meat exports. 2. Build national capacity and competitiveness for meat and livestock exports 3. Train animal health personnel 	Texas A & M University	August 2008 – September 2010		

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
12	Agri-Profocus Ethiopian Learning Alliance (APELA)	SNV	1. Economic Governance 2. Public Private Dialogue	The principal objective of APELA is learning about different arrangements of B2B involving farmer organizations in principle independent of sector		Agri-Profocus, SNV / DPPC	2007-2010	Total: USD 700,000 SNV: USD 70,000	Amhara, Oromia, SNNPR
13	Crop Diversification and Marketing Development Project	Italian Development Cooperation	Value Chain & Clusters	Promoting economic growth in the Arsi zone through commercialization of small farm crops with market potential.	1. Farm technology development (i.e. irrigation and drainage improvements to support diversification of high value crops) 2. Improved market infrastructures for Horticulture, Vegetables and Livestock (fattening & export) 3. Institutional strengthening & capacity building	FAO / MoARD Regional Offices	2007-2010	Eur 2.26 Million	Oromia
14	Trade capacity development	UNDP	Trade & Regional Integration	The project is intended to strengthen the capacity of Ethiopia's public and non-state actors in the negotiation of Economic Partnership Agreement (EPA) with the EU, and accession to the World Trade Organization (WTO), and implementation of the regional economic integration agenda.	1. Conduct various studies to assist Ethiopia in developing national negotiating positions for EPA and facilitate WTO accession 2. Carry out impact studies on the implication of Ethiopia's accession to global market and integration into the regional markets. 3. Conduct policy analysis in support of enhancing accession to WTO 4. Take part in WTO working party, regional negotiation forums, regional technical meetings. 5. Strengthen the capacity and knowledge on issues regarding global and regional trade through organized national forums.	MOTI with support from UNDP	Jan 2009 to 2010	US \$ 705,360	Addis Ababa
15	Support to the Addis Ababa Chamber of Commerce Capacity Building Program	Royal Netherlands Embassy	BMO Support	The programme largely focuses on strengthening the capacity of sectoral associations and SMEs with particular attention to women entrepreneurs.		ACCSA	2007 – 2010	Euro 284,600	Addis Ababa

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Projects with funding until 2011

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
16	Strategy for Economic Growth Corridors (EGCs) in Ethiopia	UNDP	Economic governance	Enhance economic growth through geographically differentiated growth approach by studying, identifying and strategizing the establishment and operations of Economic Growth Corridors with government and private sector engagement	<ol style="list-style-type: none"> 1. Complete study to identify and establish GCs and develop a strategy for promotion 2. Learn from comparative experience from elsewhere around the world 3. Organize national consultation forums involving government, the private sector and other development partners 4. Capacity development in MoARD, MoTI, MoFED, Regional Administration, the private sector 	MoARD, MoFED, MoTI, Regions	2007-2011	USD 260,000 (for only 2007 & 2008) - to be yet budgeted for remaining years.	
17	Economic growth corridors	UNDP	Economic Governance	The overall objective of this project is to strategize on how best to develop and utilize Ethiopia's economic growth corridors and poles for enhancing growth through formulation and official endorsement of a national/macro framework for governing and guiding EGC initiatives and detailed investment plans for public - private partnership and attraction of private domestic investment and FDI.	<ol style="list-style-type: none"> 1. Formulation of national/macro framework for strategizing development and utilization of Ethiopia's EGCs 2. Detailed studies of EGCs 3. Articulated and strengthened institutional capacity for EGCs 4. Preparation of detailed investment plans 	MOFED with support from UNDP	2008 - 2011	US \$ 1,600,000	Addis Ababa

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
18	Support to private sector development	UNDP	<ul style="list-style-type: none"> ▪ Public - private dialogue forum ▪ Economic governance ▪ Institutional level support 	To enhance private sector development as a motor of economic growth through strengthening the capacity for public-private dialogue, and institutional effectiveness of the chambers commerce (at the national, federal and regional levels), corporate business governance, and increased competitiveness of women entrepreneurs and the leather industry to be competitive in the world market.	<ol style="list-style-type: none"> 1. Enhance public - private dialogue forum thru establishment of a well functioning forum secretariat 2. Conduct research on barriers to private sector business for use in PPDF 3. Prepare and publish exporters directory and business guide 4. Strengthening institutional capacity of the chambers of commerce at the federal and regional levels, 5. Prepare corporate governance document 6. Enhance capacity of women entrepreneurs 7. Strengthen capacity of the Leather and Leather Product technology Institute and private entrepreneurs. 8. Study on the establishment of free trade area among countries of the Sana'a Cooperation forum. 9. Enhance knowledge about effective operations of commodity exchange market 	UNDP	Jan 2008 - Dec 2011		Addis Ababa
19	Policy Dialogue on Industrial development	JICA	Policy Intervention	<ol style="list-style-type: none"> 1. Sharing east Asian experience on industrial development to Ethiopia 2. Undertake background study on industrial strategy 	<ol style="list-style-type: none"> 1. Review the Ethiopian development policy and strategies 2. Review the industrial chapter of PASDEP 3. Review on MOTI's implementation 4. Sharing Japan's Experience 5. Depth review and recommendations on MOTI's implementation on the selected sub sectors 	JICA, EDRI, MOTI	April 2009- April 2011		
20	Kaizen/ quality and productivity improvement/	JICA	Firm Level Support	<ol style="list-style-type: none"> 1. To formulate a national plan for enhancing activities on quality and productivity improvement (kaizen) for Ethiopian enterprises in industrial sector 2. To formulate a manual which can be used to conduct the quality and productivity improvement activity (the kaizen); and 3. To transfer relevant skills and techniques to the staff members of the kaizen unit, Ministry of Trade and Industry 	<ol style="list-style-type: none"> 1. Review the present situations of Ethiopian industrial sectors 2. Situational analysis on quality and productivity improvements activities of Ethiopian industry 3. Companies diagnoses of the 30 companies selected for pilot project 4. Develop national plan 	JICA, and MoTI	October 2009- May 2011	3.7 Million USD	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
21	Productive Safety Nets Program (PSNP+)	SNV	1. Value Chain Support 2. Firm Level Support	Value chain facilitation targeted to include specific target group in value chains by a mixed push approach (SNV partner) and a pull approach (SNV)		Care, STC, CRS, REST, SNV	2008-2011	Total: USD 13,9 SNV: USD 1,250,000	Amhara, SNNPR, Oromia, Tigray, Dire Dawa
22	Upgrading of the Ethiopian Leather and Leather Products Industry	Italian Development Cooperation	Firm Level Support	The main objectives of the project are to upgrade the technical and managerial capabilities of all the actors of the leather sector in order to create favorable conditions for increasing the country's exports as well as FDI in the local leather and leather products industry. This intervention will be aimed, on one hand at contrasting cheap foreign productions dominating the local market, and on the other, at boosting innovation through training of fashion designers who could find a fertile ground for their creations.	1. Provision of Technical Assistance to the tanning sector directly and through the LLPTI. 2. Provision of Technical Assistance to the footwear and leather goods companies, both directly and through the LLPTI. 3. Re-qualification, provision of Technical Assistance and access to financial credit to the MSMEs of the formal and informal sector.	UNIDO / MoTI	2009-2011	2.6 Mil Euro	Addis Ababa - Federal Level
23	Agricultural Value Chains in Oromia	Italian Development Cooperation	Value Chains & Clusters	Increase the economic productivity of traditional agricultural products, namely the durum wheat of Bale and the wild coffee of Harennna forest, through the strengthening of key institutions involved in the value chains, and the support to farmers and their organisations in the implementation of enhanced cropping and post-harvest practices toward a full recognition of their quality products by national and international final users.	1. OARI (Oromia Agriculture Research Institute) to play a central role in Durum wheat development: research and pre-base seeds production, but also technical guidance, training and service of grain quality control 2. To actively engage Multipurpose cooperatives and Unions in Durum wheat and Coffee production 3. Train and strengthen woredas staff in order to assist Unions and cooperatives 4. Recognize Harennna Forest wild Coffee Assoc. as an international brand.	Oromia Bureau of Finance and Economic Development, Oromia Agriculture Development Bureau, Woreda, MAE/DGCS, IAO, contractors / MoFED, MoARD Regional Offices	2010-2011	1.7 Mil Euro	Oromia (Bale Zone, woredas of Agarfa, Gimir, Gololcha, Goro, Sinana, Dollo Mena)
24	Strengthening of Fruit and Cactus Pear Production in Tigray and North Wollo - Phase II	Italian Development Cooperation	Value Chains & Clusters	The objective of the project is to continue the Phase I of the same, in order to: increase food security, reduce poverty, diversify agriculture and promote soil and land conservation in the project area.	1. Strengthening the local capacities in high quality fruit production; 2. Strengthening the local capacities in the management of fruit and cactus pear production; 3. Improve the access to the market of the fruits products	FAO / MoARD Regional Offices	2010-2011	1.5 Mil Euro	Tigray, Amhara

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
25	USAID Agribusiness and Trade Expansion Program	USAID	Value Chains	Identify market opportunities and to stimulate market-led agro-enterprise and cooperative linkages with domestic, regional and international markets and increase growth in investment, private sector employment, and incomes.	Promote value chain development in coffee, sesame, hides/skins/leather, and other horticulture crops. Assistance includes TA to individual farmers, farmer associations, establishing market linkages, promoting value added processing.	Fintrac Inc. /MoARD/MoTI and other private sector organizations	April 2006 - April 2011	Originally USD 12 million with extension of USD 9 million	Tigray, Amhara, Oromia, and SNNPR
26	Ethiopia Financial Sector Capacity Building Project	World Bank	Finance	Supporting development of the Ethiopian financial sector	(1) the supervision capacity of NBE, (2) the introduction of new financial instruments, (3) the introduction of payment systems, (4) the introduction/strengthening of credit information systems	National Bank of Ethiopia	2006/07-2010/11	USD \$8 Million	National
27	Industrial Cluster Development Strategy	World Bank	Value Chains & Clusters	Supporting the GoE's plan to develop an industrial cluster development strategy		Ministry of Trade & Industry	2010 – 2011	USD \$240,000	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Projects with funding until 2012

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency & Gov. Counterparts	Time Period	Budget	Regions
28	Implementation of the Ethiopian Accounting and Auditing Standards Development Road Map	SIDA	Modernization of Institutions; Economic governance; Enabling environment for business, investment and trade	<ol style="list-style-type: none"> 1. A standard setting body – or a National Board - for private business sector accounting and auditing Standards 2. National standards for accounting and auditing in the private business sector 3. Mechanisms for enforcement of auditing quality as reflected in the Road Map 	<ol style="list-style-type: none"> 1. Coordinate legislation and standards 2. Establish a standard-setting body or National Board to set standards in the private sector 3. Develop national accounting and audits standards for the private business sector 4. Start implementation of accounting and audits standards in the private business sector 5. Improve compliance with financial reporting requirements 6. Establish audit investigation and monitoring system 7. Develop a standardized chart of account for private business companies 	OFAG	2008-2012	USD 2.6 million	
29	Private Sector Development through Value Chains	GTZ / Engineering Capacity Building Program (PSD Pillar)	<ol style="list-style-type: none"> 1. Value Chains 2. Firm Level Support 	Upgrade Value Chains in the areas agro processing, leather, textile and pharmaceuticals and to ensure that through value chain interventions the competitiveness of the local industry is strengthened individually and systemic.	<ol style="list-style-type: none"> 1. Upgrade companies through direct consulting and technical support (business re-engineering) 2. Support for improving business linkages and market access (national, Europe) through matchmaking, investment promotion, PPP 3. Support for advocacy in the area of policy improvements regarding the business climate 4. Strengthen the capacity of government institutions to manage Value Chains 5. Consulting for government to improve their services for micros, 6. Technical support for selected clusters (shoe, hand weaving) 7. Support for incubation centers 	GTZ / ECBP & DED/ DAAD/ CIM / KfW / Sequa MoCB/MoE/MoTI/MoST/MoWUD	November 2005 – June 2015 Current Phase: 2009-2012	55 Million Euro	Addis Ababa, Amhara, Oromia, Tigray, SNNPR

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency & Gov. Counterparts	Time Period	Budget	Regions
30	Quality Infrastructure Development	GTZ / Engineering Capacity Building Program (PSD Pillar)	<ol style="list-style-type: none"> 1. Quality Infrastructure 2. Judicial & Legal Framework 	Support the establishment of a national enquiry point and notification authority in Ethiopia to better facilitate trade and improve standards, metrology processes, consumer protection, and assessment methods, etc.	<ol style="list-style-type: none"> 1. Advise government in deciding location of enquiry point and notification authority & support its establishment 2. Training and capacity building 				
31	TVET (Technical Occupations)	GTZ / Engineering Capacity Building Program (PSD Pillar)	<ol style="list-style-type: none"> 1. Firm level support 2. BMO Support 	To improve the services rendered by the Ethiopian TVET system for technical and business training to meet the requirements of the labor market and to Support the TVET institutions and agencies in their work to create an outcome based TVET system, which meets the demands of the industry with regards to the work force.	Training and capacity building				
32	University Reform (Technical Faculties, Institutes and Universities)	GTZ / Engineering Capacity Building Program (PSD Pillar)	<ol style="list-style-type: none"> 1. Firm level support 	Universities in Ethiopia provide comprehensive demand-led courses of study in engineering geared to practice, which contribute to national economic and industrial development and to support the Technical Faculties, Institutes and University in their work to provide a good supply of labor force to the industry, which meets their demands.	Training and capacity building				
33	Ethiopia Private Sector Development Capacity Building Project	World Bank	Private Sector Development	Supporting: (1) Expanding the role of the private sector in the economy, (2) the contestability of the market through the implementation of the country's competition law, (3) the country's effort to join the WTO, and (4) the competitiveness of Ethiopia's private sector In the global market		Ministry of Trade & Industry	2005/06 – 2011/12	USD \$17 Million	National

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Projects with funding until 2013

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
34	Support to Engineering Capacity Building Programme (ECBP)	EU Delegation	<ol style="list-style-type: none"> 1. Value chain and clusters 2. Firm level support 	<p>The support project aims at developing the capacity of private companies, private sector intermediary organisations and public service bodies in order to enhance the business and export growth opportunities in the selected priority sectors.</p>	<ol style="list-style-type: none"> 1. Long-term and short-term Technical Assistance to private sector intermediary organisations, public services bodies and companies in the priority sectors; 2. Training courses and coaching for private stakeholders in management, product development, marketing and technical skills through long-term and short-term experts; Seminars and workshops on investment opportunities, export markets. 3. Organisation of international Trade Fairs in Ethiopia, international Trade Fair visits, Delegation trips and PR activities in Europe. 4. Capacity building for Ethiopian Investment Promotion Agencies and network-building with regional IPAs 5. Twinning arrangements with one Ethiopian sector institution (long-term experts, short term experts, trainings); 6. In coordination with other donors, improving service delivery of public authorities and improving regulatory environment as a major bottleneck of all exporting sectors, customs procedures and cost will be eased through capacity development and software solutions and transport costs will be reduced through policy adjustments. 7. Establish linkage projects and input upgrading projects with MSMEs and lead companies in the priority sectors; 8. Support to quality infrastructure bodies including physical capacity building in the newly established Ethiopian Metrology Institute Chemical Reference Laboratory supporting all sectors, Microbiology laboratories in regions and 9. Upgrading of the new Ethiopian National Standards Body through a Twinning arrangement with a European leading institution (e.g. DIN) to help reforming the legal and institutional setup. 	GTZ in close coordination with Ministry of Capacity Building (MoCB)	11 million EUROS	June 2010 - June 2013	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
35	Livestock health project (Improving and Integrating Animal Health Services in the Livestock Value Chain through Public-Private Dialogue in Ethiopia, LVC/PPD)	EU Delegation	Value chain approach Public private Dialogue Commodity based trade support through animal health care	To add value to livestock commodity production chains by integrating strengthened animal health, advisory and regulatory services, supported by effective dialogue between and mutually agreed actions by stakeholders in the public and private sectors	Regarding the capacities of public and private stakeholders: 1. Implementation of action plans to identify the gaps and needs 2. Multi-stakeholder forums formed at each level of the value chain Regarding the advisory and regulatory services for livestock commodity value chains in animal health: 1. Establishment of a regulatory framework 2. Material support to strengthen capacity 3. Sanitary mandates piloted and developed appropriately 4. Vaccine distribution will be improved throughout the country. Regarding the development of a knowledge base for the needs of public-private dialogue: 1. Reports of multi-stakeholder forums, working groups to provide valuable knowledge of immediate relevance to the value chain 2. Formulation of policies 3. Training curricula updated and linked to livestock value chains	MoARD (Animal and Plant Health Regulatory Directorate), Ethiopian Veterinary Association, One Ngo (to be selected through a Call for Proposal)	Expected to start 1 st semester of 2010 - 2013	10 M.Euros	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
36	Strengthen Business Associations to Advocate for Policy	Center for International Private Enterprise	BMO Promotion/PPD	<p>To build the capacity of Ethiopian business associations to mobilize coalitions around common policy concerns and partner with government in advancing market based reforms</p> <ol style="list-style-type: none"> 1. Help to ensure that there are a critical mass of sustainable associations in each region [Nine regions] that are capable of advocating for policy reform 2. Help build a culture of Public Private Dialogue (PPD) for policy reform between regional authorities and private business communities 3. Coordinate with donors and other CSOs to help bring sustainable PPD in Ethiopia [avoid duplication of efforts and enhance complimentarily] 	<ul style="list-style-type: none"> • Diagnostic assessment of 20 to 25 business associations in Amhara, Harari, and Southern Nations, Nationalities, and People's Region (SNNPR) • Capacity-building workshops (4) and technical assistance in Amhara, Harari, and SNNPR • Advanced workshops (4) and technical assistance in Tigray and Oromia • Roundtables (2) in Tigray and Oromia to discuss best practices in public-private dialogues • Subgrants to five associations through a competitive grants process in Amhara, Harari, and SNNPR 	Precise Consult International PLC	2008-2013	Around USD \$200,000 (annually)	Addis Ababa, Amhara, Tigray, Oromia, SNNPR, Harar, Dire Dawa

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
37	Support for Agricultural Marketing Development in Ethiopia	EU Delegation	<ol style="list-style-type: none"> 1. Value Chain and Clusters 2. Firm Level Support 	To contribute towards increased income and reduced poverty of smallholder farmers through enhanced integration into agricultural commodity markets.	<p>Strengthening the capacity of the QSAE, ECX, and MoARD through:</p> <ol style="list-style-type: none"> 1. Prioritizing standards, drafting, gazetting, consultation and, proclamation; 2. Conducting human resources and physical capacity 3. Procuring, installing equipment; 4. Implementing human resources development plan 5. Market information system design and maintenance 6. Establishment of information Kiosks and procurement, installation of hardware and software; 7. Devise capacity strengthening programs including Training of Trainer (ToT) and farmer training at Ticker and Kiosk levels, mass produce posters; 8. Implement ATVET Training of Trainers and farmer training; 9. Devise and formally agree to a Master Plan for sustainable provision of improved seed at cooperative and union level; 10. Establishing model sustainable improved seed production and supply system for pilot grains in pilot zones. 11. Procurement and installation of screening and moisture measurement and other post harvest handling equipment and 12. Training of seed quality equipment operators; 13. Construction (civil works) of organized agricultural commodity assembly market centers linked to cooperatives for marketing of quality and standard commodities; 14. Procurement and installation of equipment (weighing and grading) in assembly markets 15. Training assembly market operators 	MoARD (Agricultural marketing and Input Sector State Ministry), Ethiopian Commodity Exchange (ECX), Quality and Standards Authority of Ethiopia (QSAE)	Expected to start 1 st semester of 2010 - 2013	10 M Euro	

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
38	Guarantee Fund - Microfinance Refinancing Facility	KfW Development Bank	<ol style="list-style-type: none"> 1. Financial Services 2. Microfinance 	Enhancement of Bank-Lending to MFIs.	Enhance Bank-Lending to MFIs by guaranteeing up to 50% of the bank loans to MFIs. Beside the enhancement of refinancing, the facility offers technical training for banks and MFIs in preparation for the guarantees to be issued.	KfW will issue the guarantees and is supported by CapitalLink's project office in Ethiopia. / ECBP Ministry of Capacity Building (MoCB) Ministry of Finance and Economic Development (MoFED) National Bank of Ethiopia (NBE)	January 2009 – January 2013 (Planned)	6 Million Euro	All

Donor Project Inventory for Ethiopia: Private Sector Development & Trade

Projects with funding until 2015

No.	Project Name	Donor	Action Area(s)	Objective(s)	Activities	Implementing Agency / Gov. Counterparts	Time Period	Budget	Regions
39	Development Credit Authority (DCA)	USAID	Financial Services	Increase access to short-term marketing credit and medium-term investment capital for local business owners, Diaspora, and women entrepreneurs engaged in small and medium business activities. Strengthen small agricultural activities coupled with off-farm employment through Small and Micro enterprises development and expansion of MFIs to smallholder farmers, and low-income young TVET graduates living in rural and semi-urban areas.	Provide private commercial banks with a collateral substitute in the form of a 50% credit risk guarantee	Bank of Abyssinia, Awash International Bank, Dashen Bank	October 2004 - September 2015	\$4.2 Million USD	National
40	Ethiopia Sustainable Tourism Development Project	World Bank	Private Sector Development	Increasing the number of tourists, income, and jobs from the Tourism sector	Supporting: (1) Destination development, (2) Market development, (3) Institution and Capacity building	Ministry of Culture and Tourism	2009/10 – 2014/15	USD \$35 Million	National